



No.: 07/2013/TTr-HDQT-VINGROUP

Hanoi, 29 March 2013

**PROPOSAL OF THE BOARD OF MANAGEMENT**

**Re: Plan for utilizing profit after tax of 2012**

**To: GENERAL SHAREHOLDERS OF VINGROUP JOINT STOCK COMPANY**

According to the financial statements audited by Ernst & Young Vietnam Ltd Company, Vingroup's total accumulated retained earnings as of December 31, 2012 is **VND605,940,042,335**.

The Board of Management (the “**BoM**”) would like to submit for Vingroup's General Shareholders' (the “**GSM**”) approval on the plan for utilizing/distributing profit after tax of 2012 as follows:

- To add VND5,000,000,000 (five billion dong) to Reserve Fund, as regulated in Vingroup's Charter;
- The remaining profit will be added to Vingroup's working capital for business operation.

The BoM would like to submit to the GSM for consideration and approval.

Thank you and best regards.

**ON BEHALF OF THE BOARD OF  
MANAGEMENT**

**CHAIRMAN**

**(signed)**

**Pham Nhat Vuong**

To:

- As stated above;
- Office for record.

*Note: This document is subject to amendments and supplements and shall be submitted to the General Shareholders for their consideration and final decision at the Meeting*