

**VINGROUP JOINT STOCK COMPANY**



No.: 01/2014/TTr-HDQT-VINGROUP

**THE SOCIALIST REPUBLIC OF VIETNAM**

**Independence – Freedom - Happiness**



*Hanoi, 27 March 2014*

**PROPOSAL OF THE BOARD OF MANAGEMENT**

**Re: 2013 Net income utilization plan**

**To: GENERAL SHAREHOLDERS OF VINGROUP JOINT STOCK COMPANY**

According to the unconsolidated financial statements audited by Ernst & Young Vietnam Ltd Company, the total accumulated profit after tax of Vingroup Joint Stock Company (“**Vingroup**”) for the year ended 31 December 2013 is **VND6,562,874,420,378**.

The Board of Management would like to submit for the General Shareholders’ Meeting of Vingroup to consider and approve the plan for utilising/distributing profit after tax of 2013 as follows:

- To add VND5,000,000,000 (five billion dong) to the Reserve Fund, as regulated by Vingroup’s Charter;
- The remaining profit will be added to Vingroup’s working capital.

The BoM would like to submit to the the General Shareholders’ Meeting for consideration and approval.

Thank you./.

To:

- As stated above;
- Vingroup Office for record.

**ON BEHALF OF THE BOARD OF  
MANAGEMENT**

**CHAIRMAN**

**(signed)**

**Pham Nhat Vuong**

*Note: This proposal is subject to appropriate change and supplementation and will be submitted to the General Shareholders’ Meeting for consideration and decision on the day of the Meeting.*