

Hanoi, 20 August 2013

**WRITTEN BALLOT FORM FOR OBTAINING VOTES  
GENERAL SHAREHOLDERS' MEETING OF VINGROUP JOINT STOCK COMPANY**

**To:** Mr/Mrs/Ms.

Address:

Serial No.:

Number of shares owned:

Number of votes:

**I. Company Name:**

**VINGROUP JOINT STOCK COMPANY**

Headquarter's address: No. 7. Bang Lang 1 Street, Vincom Village Eco-Urban Township, Viet Hung Ward, Long Bien District, Hanoi.

Enterprise Registration Certificate No.: 0101245486 first issued 3 May 2002 and amended for the 48th time on 29 July 2013 by the Business Registration Office No. 1 of the Department of Planning and Investment of Hanoi.

**II. The purpose of obtaining votes:**

The Board of Management of Vingroup Joint Stock Company (“**Vingroup**”) would like to obtain the shareholders' votes in the form of written ballots to approve the plan for merging PFV Investment and Trading Joint Stock Company (“**PFV Company**”) into Vingroup Joint Stock Company and to approve the proposal of additional share issuance for the swap, and related matters;

The Board of Management would like to send the shareholders this written ballot form to obtain your approval for the following decisions (the details are specified in the enclosed proposals of the Board of Management and the draft Resolution of the General Shareholders' Meeting).

**III. The matters to be approved:**

1. Approve the plan for merging PFV Investment and Trading Joint Stock Company into Vingroup and the proposal of additional share issuance for the swap as specified in the enclosed proposal of the Board of Management.

**Vote:**  Approve  Disapprove  No opinion

2. Approve the new Charter of Vingroup after the merger which includes amended and supplemented articles as specified in the enclosed proposal of the Board of Management.

**Vote:**  Approve  Disapprove  No opinion

3. Approve the Merger Agreement with the contents specified in the enclosed draft Merger Agreement and the enclosed proposal of the Board of Management.

**Vote:**     Approve                       Disapprove                       No opinion

4. Approve the listing and deposit of the additional issued shares as specified in the enclosed proposal of the Board of Management.

**Vote:**     Approve                       Disapprove                       No opinion

5. Approve the implementation as specified in the enclosed proposal of the Board of Management.

**Vote:**     Approve                       Disapprove                       No opinion

***Please note the following voting method***

- *Mark (x) or (✓) in 01 of the 03 boxes: Approve or Disapprove or No opinion;*
- *The vote is invalid in the following cases: (i) check 2 or more boxes to vote for one of the two above matters, (ii) there is no signature (if the shareholder is an individual), if this form is not signed by the legal representative and is not stamped (if the shareholder is an institution), (iii) the envelop was opened prior to the counting of votes, (iv) this form is sent to Vingroup after the required deadline, (v) the form was modified, erased, marked;*
- *When all 3 boxes (Approve or Disapprove or No opinion) are not marked, but the shareholder already signed, stated his/her full name and stamped (if the shareholder is an institution) then that form is considered as no opinion.*

**IV. Deadline for sending the written ballot:**

The written ballot has to be sent in a sealed envelope (as enclosed) to Vingroup's Head Office at **No. 7, Bang Lang 1 Street, Vincom Village Eco-Urban Township, Viet Hung Ward, Long Bien District, Hanoi** before 17:00 on 5 September 2013.

Please submit this written ballot to Vingroup's headoffice on or prior to above timeline. If the shareholder does not submit the written ballot, it shall be deemed that they have lost their voting right for the above decisions.

**Legal Representative of Vingroup Joint Stock Company  
GENERAL DIRECTOR**

**CHAIRMAN OF THE BOARD OF  
MANAGEMENT**

**(signed)**

**(signed)**

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**Le Thi Thu Thuy**

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**Pham Nhat Vuong**

**Shareholder's signature**

*(Sign and state your full name if you are an individual shareholder;*

*Signed by the legal representative, state your full name and stamp company's seal if you are an institutional shareholder)*

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