

CORPORATE PROFILE



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“PRESERVING THE STARTUP MINDSET”

* Data as of September 30, 2018

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VINHOMES CENTRAL PARK

*Image for reference only

Introduction

VINGROUP JOINT STOCK COMPANY*

Is the largest enterprise in Vietnam by market value.

In its early days, Vingroup focused on developing hospitality, commercial, and residential properties under the Vinpearl and Vincom brands. Today, we operate in eight major business segments:

- Property
- Hospitality and Entertainment
- Consumer Retail
- Industrials
- Healthcare
- Education
- Agriculture
- Technology

**referred to as "Vingroup" or "The Group"*



VISION

"With the goal of market leadership and sustainable development, Vingroup aims to become one of the most respected companies not only in Vietnam but also in the region. We will achieve this goal by improving production quality and service levels, by improving the quality of life for the Vietnamese people, and by raising the reputation of the nation in the world."

MISSION

"To create a better life for the Vietnamese people"

Customers

Vingroup will provide products and services that meet international standards while reflecting the customs and cultural values of Vietnam. Products and services must anticipate changes and lead trends.

Employees

Vingroup will maintain a dynamic, creative, and professional work environment that enables employees to achieve their maximum potential.

Shareholders and Business Partners

The Group will uphold a spirit of cooperation, mutual development and respect for partners by focusing on the creation of long-term sustainable value.

Vietnamese Society

The Group will demonstrate its corporate social responsibility by harmonizing its corporate goals with the values of the communities in which it does business.

CORE VALUES

Vingroup strives to uphold six core values: CREDIBILITY, INTEGRITY, CREATIVITY, SPEED, QUALITY, and HUMANITY. These values are described below.



CREDIBILITY

Vingroup vigorously protects its Credibility as one would protect one's honor. The Group is fully prepared to execute its plans and spares no effort in meeting its goals.



INTEGRITY

As a foundation of our Group, Integrity demands that we remain in full compliance with all applicable laws and ethical standards. It follows that we must always put the interests of customers first.



CREATIVITY

Vingroup's management believes that Creativity is what enables The Group to deliver on its philosophy, which is expressed as, "Dare To Think, Dare To Do." This philosophy encourages all employees to learn new skills.



SPEED

The Group considers Speed of execution and efficiency in operations to be critical to our success. Among the practices that follow our emphasis on speed are, "Fast To Decide, Fast To Invest, Fast To Deploy, Fast To Sell, Fast To Change, and Fast To Adapt."



QUALITY

The place of Quality in Vingroup's operations is expressed as "Best in People, Best in Products and Services, Best in Quality of Life, Best in Commitment to Society" in all of our products and services.



HUMANITY

The Group respects the interests of all its stakeholders. Vingroup will continue to promote harmony among the interests of all stakeholders by emphasizing fairness, integrity, unity, and strength.

Corporate Milestones

2001

Vinpearl JSC (formerly Hon Tre Tourism and Trading Limited Liability Company) was established on July 25, 2001



2003

Five-star resort Vinpearl Nha Trang commenced operation, as the first Vinpearl-branded five-star resort in Vietnam

2006

Vinpearl Land amusement park opened, turning formerly arid Hon Tre Island into a luxury tourist destination, and symbolizing the rapid growth of tourism in Nha Trang



2008

Vingroup became the first real estate company in Vietnam to be selected by Russell Investments for the Russell Global Index

2010

Vincom Center Dong Khoi opened in Ho Chi Minh City



2013

- Vinschool was established and launched education offering ranging from kindergarten through high school
- A consortium led by Warburg Pincus invested USD 200 million in a strategic partnership with Vincom Retail. Warburg Pincus invested an additional USD 100 million in Vincom Retail in June 2015, raising the total investment to USD 300 million
- Vincom Mega Mall Royal City and Vincom Mega Mall Times City opened. Vincom Mega Mall Royal City is the largest below-ground shopping, dining, and entertainment complex in Asia

2015

- Vingroup achieved major progress in its property business segment by preselling 14,000 apartments, villas, and shophouses
- By year-end, The Group operated 15 additional retail malls and three more hotels
- During the year, Vingroup launched new businesses and brands, including VinEco – Hi-tech agriculture, and VinPro – Electronics and Appliance stores
- Vingroup also commenced operations at Vietnam's first wildlife safari park with more than 3,000 animals representing 150 rare species

2017

- Vingroup introduced the VinCity mid-range affordable real estate brand
- VinFast automobile and motorcycles brand was announced and construction began at its production site in September 2017
- The Vincom Center for Contemporary Art (VCCA) and VinTaTa Animation Studio were introduced
- Vincom Retail was listed on the Ho Chi Minh City Stock Exchange in November 2017, as one of the ten enterprises with the largest market capitalization in Vietnam at the time of its listing

2002

Vincom JSC (formerly Vietnam General Commercial JSC) was founded on May 3, 2002



2004

Vincom Center Ba Trieu launched. As the first modern retail mall in Hanoi, Vincom Center Ba Trieu introduced a new shopping experience to the customers



2007

- Vinpearl cable car, with a total of 3,320 meters in length, connected Hon Tre Island with the main land
- Vincom listed its shares on the Ho Chi Minh City Stock Exchange with ticker symbol VIC



2009

Vincom became the first Vietnamese company to issue USD 100 million of convertible bonds on the Singapore Exchange (SGX)

2012

- Vincom JSC merged with Vinpearl JSC. The Group began operating under the new name Vingroup Joint Stock Company
- Vingroup introduced the Vinmec brand and opened the Vinmec International Hospital in Vinhomes Times City



2014

- Vinhomes Central Park, a modern, luxurious urban area, broke ground in Ho Chi Minh City
- VinMart and VinMart+ began operations
- Vinpearl Phu Quoc Resort opened after more than ten months of construction, setting a new record for on-time completion

2016

- The retail store network was expanded to 1,000 outlets nationwide
- Vingroup introduced the Vingroup Loyalty Program
- Vingroup converted Vinmec and Vinschool into social enterprises and committed to reinvest 100% of profits generated from these two businesses to meet social targets



2018

- VinUni was established, marking Vingroup's entrance into the higher education segment
- VinFa established Vingroup's presence in the pharmaceutical segment
- Vinhomes Central Park Landmark 81 was inaugurated with 81 floors and a height of 461 meters, setting the record for the tallest building in Vietnam
- Vinhomes was listed on the Ho Chi Minh City Stock Exchange as one of the three enterprises with the largest market capitalization in Vietnam at the time of listing
- During 2018, Vingroup announced its entry into the fields of smart electronic devices and technology with the establishment of VinSmart and VinTech

THE VINGROUP Ecosystem



THE LARGEST CUSTOMER LOYALTY PROGRAM IN VIETNAM

Property

VINHOMES

Premium integrated offerings of apartments, villas and shophouses

VINCITY

Mid-range and affordable residential properties with comprehensive facilities

VINCOM

“All-in-one” shopping, entertainment, and dining malls

VINOFFICE

Premium offices for lease

Hospitality and entertainment

VINPEARL

Premium resorts

VINPEARL LAND

High-end amusement parks

VINPEARL GOLF

World-class golf courses

VINTATA

Advanced animation studios

Consumer retail

VINMART AND VINMART+

Supermarkets, minimarts and convenience stores

VINPRO

Electronics and appliance stores

ADAYROI

Comprehensive e-commerce platform

Industrials

VINFAST

Motorcycles and automobiles designed and manufactured to international standards

VINSMART

Advanced technology

Healthcare

VINMEC

International hospitals

VINFA

Pharmaceutical products and health food produced to international standards

Education

VINSCHOOL

High-quality K-12 school system

VINUNIVERSITY

Advanced higher education

Agriculture

VINECO

High-technology agricultural production

Technology

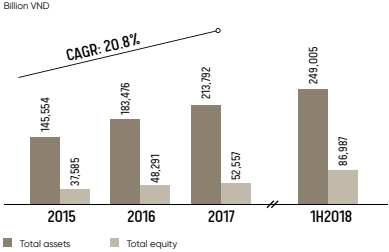
VINTECH

VinTech Institute is a hub for technology research and human resources development. It is also a fund that invests in tech start-ups.

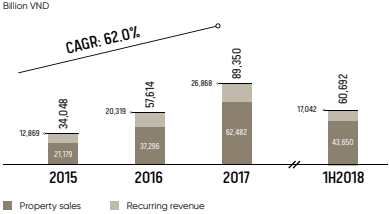
Network and Financial Highlights

Vingroup's extensive network of business operations cover prime locations throughout Vietnam. Currently, Vingroup and its subsidiary companies operate in 62 of Vietnam's cities and provinces.

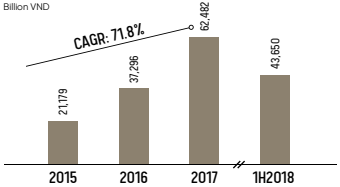
Total assets and total equity



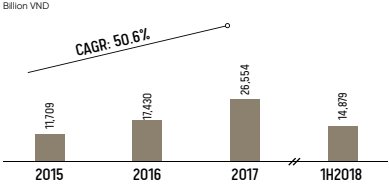
Revenue



Property Sales

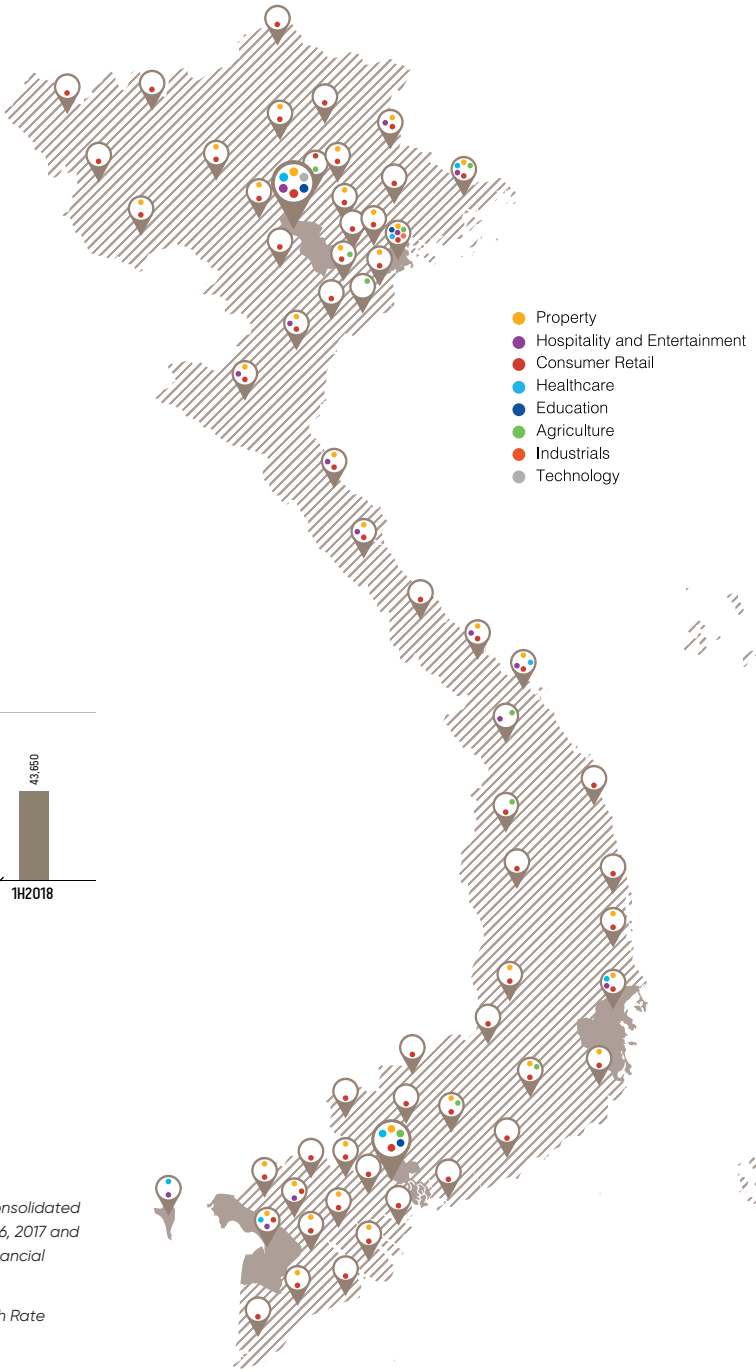


Gross Profit



Source: Vingroup JSC audited consolidated financial statements for 2015, 2016, 2017 and reviewed interim consolidated financial statement for 1H2018

CAGR: Compound Annual Growth Rate



- Property
- Hospitality and Entertainment
- Consumer Retail
- Healthcare
- Education
- Agriculture
- Industrials
- Technology

02

Businesses

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VINPEARL RESORT & SPA HA LONG

1. Property

VINHOMES

Vinhomes is the leading real estate developer in Vietnam. Vinhomes develops, sells, and manages mixed-use residential real estate projects that target the high-end and mid-range market segments.

Vinhomes develops two brands which are “Vinhomes” premium apartments, shophouses and villas, and “VinCity” mid-range and affordable apartments. Vinhomes projects are in prime locations in Vietnam’s most populous cities and provinces, and locations with strong housing demand or a fast growing hospitality industry, such as those in Hai Phong, Quang Ninh, Da Nang, Ha Tinh, and Thanh Hoa.



Vinhomes Gardenia

*Image for reference only.

Vinhomes mixed-use residential projects are large-scale developments with highly-planned infrastructure and numerous amenities. These projects make extensive use of the Vingroup ecosystem – Vincom Retail malls, Vinmec hospitals, Vinschools, VinMart supermarkets, VinMart+ stores, and VinPro electronics stores, as well as the Adayroi e-commerce platform and VinID, Vietnam’s largest customer loyalty program.

By deploying its extensive network of businesses, Vingroup becomes a creator of modern, green communities that are at the forefront of an urbanizing landscape in the country.

Vinhomes Joint Stock Company was listed on the Ho Chi Minh City Stock Exchange on May 17, 2018 under the ticker **VHM**.

12

COMPLETED PROJECTS

09

LAUNCHED PROJECTS

23

PIPELINE PROJECTS

~52,000

PROPERTIES SOLD BETWEEN 2010 AND 2018

40

MAJOR VIETNAMESE AND INTERNATIONAL AWARDS

Notable Projects

HANOI

VINHOMES ROYAL CITY

"A miniature European city" with unique architecture in Thanh Xuan District, Hanoi

COMPLETION

2015



HANOI

VINCOM BA TRIEU

(Apartment component)

A high-end development in the middle of Hanoi city center, Hai Ba Trung District, with maximum open space, natural light and fresh air from nearby parks

COMPLETION

2009



HO CHI MINH CITY

VINCOM DONG KHOI

(Apartment component)

Located on the corner of Dong Khoi and Le Thanh Ton, Vincom Dong Khoi offers a panoramic view of the Saigon river from the heart of District 1

COMPLETION

2012



HANOI

VINHOMES NGUYEN CHI THANH

A mixed-use high-rise luxury development featuring natural light and private garden for owners. The project is on Nguyen Chi Thanh Street, which connects the CBD with the new urban area in West Hanoi

COMPLETION

2016



HANOI

VINHOMES RIVERSIDE
& THE HARMONY

A high-end ecological urban area located in Long Bien District, Hanoi. Its villas incorporate French, Indochinese, Venetian, and Greek architectural styles with large amounts of open green space

COMPLETION

Vinhomes Riverside

2014

Vinhomes The Harmony

2018



HANOI

VINHOMES TIMES CITY
& PARK HILL

Luxury modern apartments with the eco-friendly Singaporean architectural style in Hai Ba Trung District, southeast of Hanoi

COMPLETION

Vinhomes Times City

2015

Vinhomes Times City – Park Hill

2017



HO CHI MINH CITY VINHOMES GOLDEN RIVER

One of the most exclusive and luxurious projects on the Saigon River and in the heart of District 1, Ho Chi Minh City. The project offers convenience at your fingertips with Smart Home technology

COMPLETION
2018

HO CHI MINH CITY

VINHOMES CENTRAL PARK

A high end mixed-use development inspired by New York's Central Park located in Binh Thanh District, Ho Chi Minh City and adjacent to District 1's CBD. Vinhomes Central Park includes the largest riverside park in the city, and the tallest building in Vietnam, Landmark 81, at 461 meters

COMPLETION
2018

QUANG NINH

VINHOMES DRAGON BAY

Luxury villas and shophouses centrally located in the administrative center of Ha Long City, close to the many facilities and amenities of Ha Long, with direct access to the City's airport, marina, seaport, Bai Chay Bridge, and the cable car to Ha Long Bay

COMPLETION
2018



**Image for reference only*

HANOI

VINHOMES GREEN BAY

Exclusive luxury villa and apartment complex located in a green space with an 8-hectare reservoir and a 2.6-hectare park in the new Nam Tu Liem administrative area of Hanoi

HANDOVER

2017



**Image for reference only*

HAI PHONG

VINHOMES IMPERIA

A five-star mixed-use complex with 1,500 luxury villas and a 45-storey hotel tower, located in Hong Bang District, Hai Phong City

HANDOVER

2017

HANOI

VINHOMES METROPOLIS

The only large scale mixed-use project in the exclusive diplomatic neighborhood in Ba Dinh, one of the four central districts in Hanoi

HANDOVER

2018



**Image for reference only*



HANOI

VINHOMES SKYLAKE

A mixed-use development in Nam Tu Liem District, the new administrative center of Hanoi. The project is adjacent and looks over the 32-hectare Cau Giay park and reservoir, of which the reservoir water surface is 19 hectares

HANDOVER

2019

*Image for reference only



HANOI

VINHOMES WEST POINT

Vinhomes West Point offers more than 1,400 luxury apartments including unique Dual Key Officetels and a wide range of facilities

HANDOVER

2020

*Image for reference only

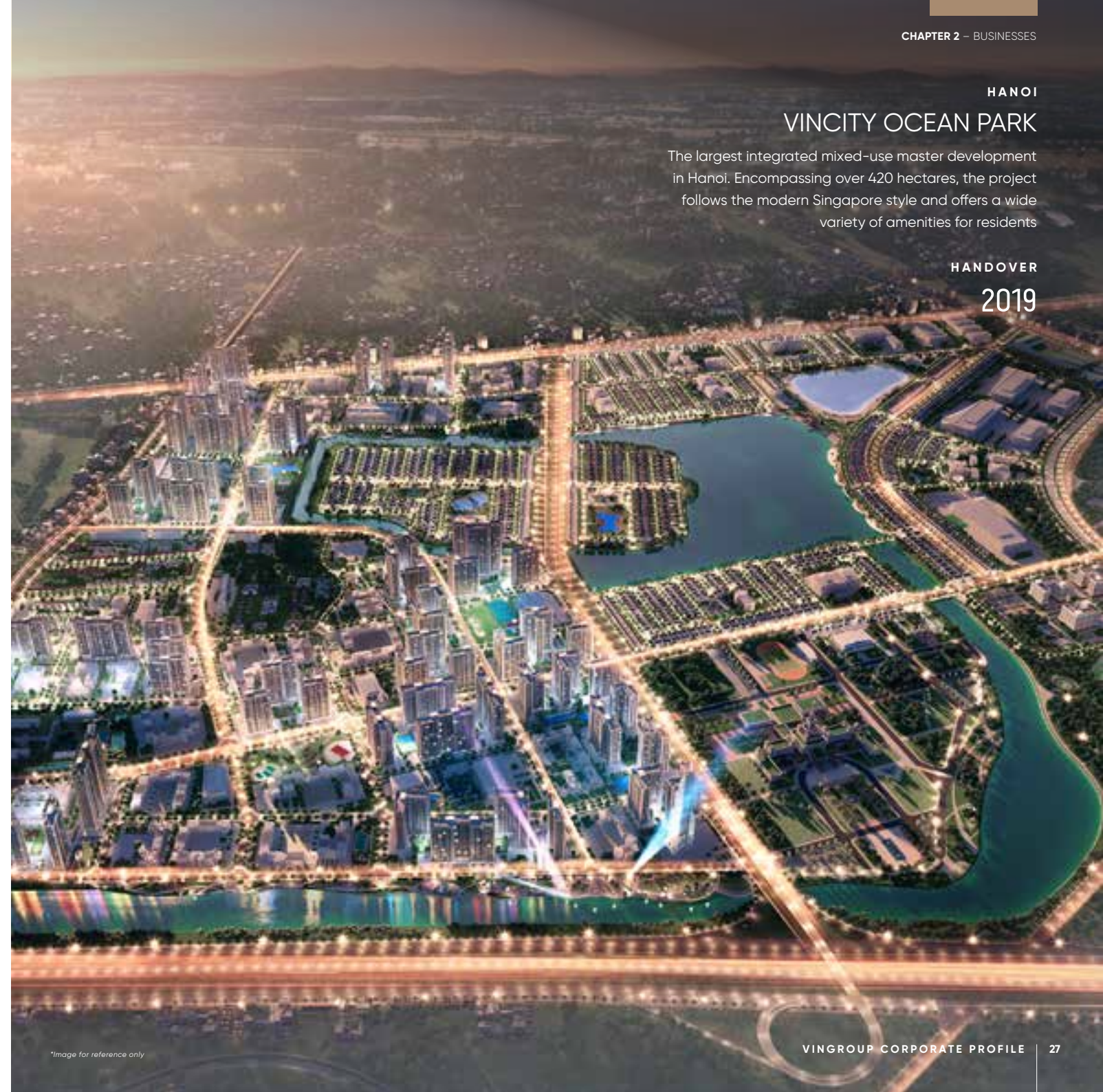
HANOI

VINCITY OCEAN PARK

The largest integrated mixed-use master development in Hanoi. Encompassing over 420 hectares, the project follows the modern Singapore style and offers a wide variety of amenities for residents

HANDOVER

2019



*Image for reference only

VINCOM RETAIL

Vincom Retail is the largest retail real estate developer in Vietnam, with a leadership position in developing, operating, and managing shopping malls. Our malls offer shopping, entertainment, and dining, as well as cultural and recreational experiences.

This combination of services has set a new standard for Vietnamese retail, establishing Vincom Retail as the market leader in modern retail real estate investment and management.

Vincom Retail's extensive national network provides high brand awareness, while regular marketing programs and campaigns attract shoppers and visitors to our malls. Our tenants are able to expand to multiple retail markets with different retail formats through our growing network. Vincom Retail is therefore able to attract and retain the best international and local tenants.

Vincom Retail Joint Stock Company was listed on the Ho Chi Minh City Stock Exchange on November 6, 2017, under ticker **VRE**.



Image for reference only

Vincom Center Pham Ngoc Thach

1.4 million m²

OF RETAIL GROSS FLOOR AREA

60

SHOPPING MALLS

34

CITIES AND PROVINCES



Vincom Center Ba Trieu



Vincom Mega Mall Royal City

Vincom Retail operates four distinct formats:

- **Vincom Centers** and **Vincom Mega Malls** are all-in-one destinations with the most extensive product offerings.
- **Vincom Plazas** and **Vincom+** are community malls designed for middle-income families and consumers.

Vincom Center FOR THE SHOPPING ELITE

Vincom Center retail malls are located in prime locations in the central business districts of Hanoi and Ho Chi Minh City. With a wide range of leading domestic and international brands, Vincom Centers offer world-class choices to consumers in the middle and upper income groups. There are currently five Vincom Center malls: Ba Trieu, Nguyen Chi Thanh and Pham Ngoc Thach in Hanoi, Dong Khoi and Landmark 81 in Ho Chi Minh City.

Vincom Center Dong Khoi



Vincom Mega Mall Times City

Vincom Mega Mall FOR THE MODERN LIFESTYLE

Vincom Mega Malls are large lifestyle malls located in the center of integrated developments or densely populated areas in key cities. They are “fortress malls” and contain thousands of retail, entertainment, family-friendly facilities and culinary options, targeted at addressing the lifestyle needs of families and younger middle income consumers. There are currently three Vincom Mega Malls: Times City and Royal City in Hanoi, and Thao Dien in Ho Chi Minh City.

Vincom Plaza THE FAMILY FAVOURITE

Vincom Plaza malls are designed for families living in and around smaller cities and outside the central core of large cities like Hanoi and Ho Chi Minh City. Vincom Retail currently operates 41 Vincom Plaza malls in 31 cities and provinces throughout Vietnam.

Vincom Plaza Xuan Khanh



*Image for reference only



Vincom+ Nam Long

*Image for reference only

Vincom+ TRANSFORMING RETAIL BEHAVIOUR

The Vincom+ network of community retail malls are in medium-density non-central locations in Hanoi and Ho Chi Minh City, as well as the central core of towns and provinces with population of more than 30,000 people. There are currently 11 Vincom+ retail malls in nine provinces.

2. Hospitality and Entertainment

VINPEARL

Vinpearl is a leading developer and operator of hospitality and entertainment properties in Vietnam. Vinpearl offerings include five-star and above five-star resorts, hotels, condotels, and beach villas.

Vinpearl properties are world-class destinations with resorts, amusement parks, and four international standard golf courses under the **Vinpearl Golf** brand. Vinpearl resorts and hotels are managed under four distinct brands: two **Vinpearl Luxury** properties, 15 **Vinpearl Hotels & Resorts** properties, seven **Vinpearl Discovery** properties, and one **VinOasis** property in order to cater to different customer profiles and income levels.



Vinpearl Resort & Golf Phu Quoc

Vinpearl projects are located in popular tourist destinations along the coast of Vietnam and in major cities.

Vinnpearl resorts and hotels are favored by customers for their creativity and uniqueness.

~14,000
HOTEL AND VILLA ROOMS

2.6 million
GUEST-NIGHTS SOLD

25
PROPERTIES
THROUGHOUT VIETNAM

Vinpearl properties are managed under four brands:

- **Vinpearl Luxury** – Vietnamese luxury and amenities
- **Vinpearl Resorts & Hotels** – International-standard hospitality in Vietnam
- **Vinpearl Discovery** – Explore, experience, and connect
- **VinOasis**– Live, laugh, love

Notable Projects

Vinpearl Luxury

DA NANG	OFFERINGS	LAUNCHED IN	HOTEL AND VILLA ROOMS
VINPEARL LUXURY DA NANG	Villas, hotel	2011	328



NHA TRANG	OFFERINGS	LAUNCHED IN	VILLA ROOMS
VINPEARL LUXURY NHA TRANG	Villas	2011	84

Vinpearl Hotels & Resorts

QUANG NAM

VINPEARL RESORT & GOLF NAM HOI AN

OFFERINGS

Villas, hotel

LAUNCHED IN

2018

HOTEL AND VILLA ROOMS

809



PHU QUOC

VINPEARL RESORT & GOLF PHU QUOC

OFFERINGS

Villas, hotel

LAUNCHED IN

2017

HOTEL AND VILLA ROOMS

830



NHA TRANG

VINPEARL RESORT & SPA NHA TRANG BAY

OFFERINGS

Villas, hotel

LAUNCHED IN

2015

HOTEL AND VILLA ROOMS

995



HUE
VINPEARL HOTEL HUE

OFFERINGS
Hotel

LAUNCHED IN
2018

HOTEL ROOMS
213



HA TINH
VINPEARL HOTEL
HA TINH

OFFERINGS
Hotel

LAUNCHED IN
2017

HOTEL ROOMS
311





Vinpearl Discovery

DANANG

VINPEARL CONDOTEL
RIVERFRONT DA NANG

OFFERINGS

Hotel

LAUNCHED IN

2018

HOTEL ROOMS

864



PHU QUOC

VINPEARL DISCOVERY 2
PHU QUOC

OFFERINGS

Villas

LAUNCHED IN

2017

VILLA ROOMS

692

VinOasis

PHU QUOC

VINOASIS PHU QUOC

OFFERINGS

Hotel

LAUNCHED IN

2018

HOTEL ROOMS

1,378



VINPEARL LAND

A network of high-quality amusement parks, and animal conservation parks located in Vinpearl mixed-use hospitality developments throughout the country. These large-scale complexes are comparable to leading global theme parks.

4.3 million 05

VISITORS IN
2017

ENTERTAINMENT
DESTINATIONS

Vinpearl Land parks offer a diverse selection of modern games, exceptional animal parks and cultural experiences. Vinpearl Land entertainment offerings are also highlights for Vingroup's hospitality and mixed-use complexes.

After more than ten years of operation, Vinpearl Land currently owns and operates four Vinpearl Land amusement parks and two Vinpearl Safari animal conservation parks in four provinces in Vietnam.



VINTATA

VinTaTa Animation Studio fulfills its mission of “laughter for children” by creating “made in Vietnam” animated films that use advanced special effects. These films highlight time-honored Vietnam values of truth, goodness, and beauty. They also accomplish educational and cultural purposes. The monkey Monta not only plays a key role in the films, but is also VinTaTa’s mascot.

Last but not least, VinTaTa accompanies and promotes Vinpearl Land amusement parks and plays an important role in The Group's integrated entertainment and theme park development strategy.



3. Consumer Retail

VINMART AND VINMART+

VinMart supermarkets and VinMart+ minimarts and convenience stores win customers' trust by providing quality products from trusted suppliers, supported by exceptional service.

As of September 30, 2018, there are 99 VinMart supermarkets* and 1,375 VinMart+ convenience stores in Hanoi, Ho Chi Minh City, and many other provinces.

**Includes 23 Fivimart supermarkets following an acquisition completed in October of 2018*

99

VINMART
SUPERMARKETS*

1,375

VINMART+ MINIMARTS
AND CONVENIENCE
STORES



VINPRO

VinPro is The Group's retail chain for electronics, smartphones, tablets, laptops and home appliances.

With the acquisition of Vien Thong A, as of September 30, 2018, VinPro operates 49 stores in Vincom Retail malls and 186 Vien Thong A stores in prime locations throughout Vietnam.



ADAYROI!

Adayroi is Vietnam's leading e-commerce website. Its mission is to bring modern, convenient online shopping to Vietnamese families.



Adayroi's distinct advantages include the prestige and product quality of their suppliers. Adayroi has one of the most diversified product ranges in the e-commerce market, including fresh food, fashion, health & beauty, mobile phones & tablets, household appliances, electronics

& technology, mom & baby, and services such as hospitality & entertainment and healthcare packages. The connection with Vingroup's comprehensive ecosystem of products and services is also unique to Adayroi, allowing this platform to deliver a seamless, personalized experience.

VINID

VinID provides connectivity to all of the products and services in the Vingroup ecosystem. It helps Vingroup's core businesses expand and improve on profitability.

As of September 30, 2018, the VinID loyalty system is the largest of its kind in Vietnam, with 5.2 million members. VinID members can earn and redeem loyalty points. They can also give or purchase reward points for other cardholders.

5.2 million
MEMBERS

VinID features:

- VinID is the country's largest loyalty program with the highest frequency of online and offline interactions with members.

- It also gathers and analyzes consumer information with a comprehensive database.
- Last but not least, VinID is a powerful CRM center that supports the marketing, sales, and post-sales service functions of Vingroup, and also an integrated provider of convenient payment and consumer finance solutions.



4. Industrials

VINFAST

VinFast was established with a vision to become the leading manufacturer of internal combustion engine cars and environmentally-friendly electric cars, buses, and motorcycles in Southeast Asia. The Group aims to be a Vietnamese brand with progressive technology and international aspirations.

The Group also expects that VinFast's business of manufacturing cars and electric vehicles to become a catalyst to develop a domestic automobile industry, and to create a knock-on effect on other industries.

VinFast is partnering with world-class car designers and manufacturers including GM, BMW, Bosch, Siemens, Pininfarina, Magna Steyr, AVL, ABB, Schuler and Maruka. These

partnerships began with VinFast's founding on Vietnam's Reunification Day, September 2, 2017. On June 1, 2018, the VinFast headquarter was opened in the Dinh Vu Economic Zone located in Cat Hai District, Hai Phong.



VinFast plans to manufacture five different automotive products in 2019: a five-seat sedan, a Sport Utility Vehicle (SUV), a hatchback, an electric car, and an electric bus.

Vingroup showcased two combustion-engine models at the 2018 Paris Motorshow in October. These two models – the five-seat sedan and the seven-seat SUV – will be shown in Vietnam during the fourth quarter of 2018.

VINSMART

A new subsidiary, VinSmart Research and Manufacturing Joint Stock Company, was established in June 2018 with the mission of manufacturing smart electronic devices including a smartphone that will be introduced under the Vsmart brand.

The Vsmart smartphone factory will be built at the VinFast manufacturing complex in the Dinh Vu Economic Zone in Hai Phong.



5. Healthcare

VINMEC



Vinmec operates as a not-for-profit enterprise, dedicated to developing a comprehensive medical system which includes hospitals, specialized research institutes, and medical education based on international standards. Vinmec's goal is to become one of the leading healthcare networks in Vietnam by pioneering the application of advanced technology to improve healthcare in accordance with international standards.

By employing the most highly skilled healthcare experts, and by using medical equipment imported from the United States, Canada, Europe, and Japan, Vinmec has grown rapidly in just five years in both quality and its range of services.

Vinmec collaborates with international partners to enhance the expertise of physicians and to promote the adoption of new medical techniques and specialized treatments including those in oncology, cerebral palsy, autism, cardio-thoracic surgery, organ transplantation, and robotic surgery. Vinmec is also expanding its popular services in the fields of obstetrics and pediatrics while expanding its cooperation with leading Vietnamese hospitals.

VINFa

VinFa was established in January of 2018 as Vingroup's pharmaceutical brand. Its motto is, "Dedicated to Community Health." VinFa's vision is to become an international pharmaceutical enterprise.

The VinFa Center of Pharmaceutical Research and Production is located in the Gia Binh District of Bac Ninh Province. VinFa was established in July of 2018 with an investment of VND 2.2 trillion. The Center's first phase, encompassing 10 hectares, was developed in accordance with international standards using segregated R&D, manufacturing, and logistics zones, as well as ancillary buildings.

VinFa's R&D and manufacturing programs incorporate the collection and preservation of essential aspects of traditional Vietnamese medicine, combined with advanced elements of modern pharma strengthened by collaboration with leading partners from the US, Europe, Australia, Japan, and South Korea through consultation, technology transfer, and imports of materials and finished products.

VinFa's products will be distributed to consumers through its nationwide pharmacy network.



*Image for reference only

6. Education

VINSCHOOL

Vinschool is a comprehensive K-12 educational system with the goal of becoming Vietnam's leading international school system and an incubator of talent.



~23,000

STUDENTS ENROLLED

**2018 – 2019 school year*

27

KINDERGARTENS,
ELEMENTARY,
SECONDARY AND
HIGH SCHOOLS
NATIONWIDE

02

AWARDS FROM THE MINISTRY
OF EDUCATION AND TRAINING
FOR EDUCATIONAL INNOVATION,
RECEIVED IN 2015 AND 2016



All schools in the Vinschool system are not only equipped with advanced educational facilities but also with substantial investments in highly qualified teachers and progressive curricula. This dynamic environment prepares students to take full advantage of both domestic and international opportunities while remaining grounded in Vietnamese culture and values. Vinschool is currently implementing international programs including International Preschool Curriculum,

Cambridge International Examinations (CIE), and 21st Century Life Skills – a program being taught at 4,655 International Baccalaureate schools in over 160 countries.

VINUNIVERSITY

VinUniversity (VinUni) was established on March 5, 2018. It is a non-profit, private university and is being developed under international standards. By implementing the best tertiary programs around the world, VinUni aims to achieve a breakthrough in educational quality at the university level in Vietnam.



Vingroup has signed a strategic collaboration agreement with two of the world's leading higher education institutions, Cornell University (Cornell) and the University of Pennsylvania (Penn).

Cornell will assist VinUni in auditing its infrastructure, hiring faculty and staff, developing curricula, conducting research, and evaluating quality of first undergraduates from VinUni's Business School and Technology School.

Penn will closely collaborate with VinUni and Vinmec in developing their accredited programs in health sciences, including medical doctor program, residencies, and nursing programs, which meet the highest international standards of professional competency.



**Image for reference only*

7. Agriculture



14
FARMS NATIONWIDE

~3,000 hectares

ARABLE LAND BANK

~3,000 tonnes

CERTIFIED AGRICULTURAL
PRODUCE SOLD EVERY MONTH

~800

FARMING HOUSEHOLDS PARTICIPATE IN
VINECO'S PARTNERSHIP PROGRAM BY
SIGNING CONTRACTS TO DISTRIBUTE
THEIR PRODUCTS THROUGH THE VINMART
AND VINMART+ RETAIL NETWORK

VINECO

VinEco was launched in 2015 to provide consumers with a trusted source of clean and safe agricultural products. VinEco has catalyzed the expansion of sustainable farming.

By using the most advanced large-scale greenhouse technology from Israel, Japan, South Korea, Singapore, and France, VinEco follows VietGAP standards in selecting, breeding, producing, semi-processing, preserving and transportation. VinEco products are distributed to VinMart supermarkets, VinMart+ minimarts and convenience stores and the Adayroi e-commerce platform.



8. Technology

VINTECH

Established in August of 2018, VinTech is central to Vingroup's strategy in the technology sector.

VinTech has four areas of focus:

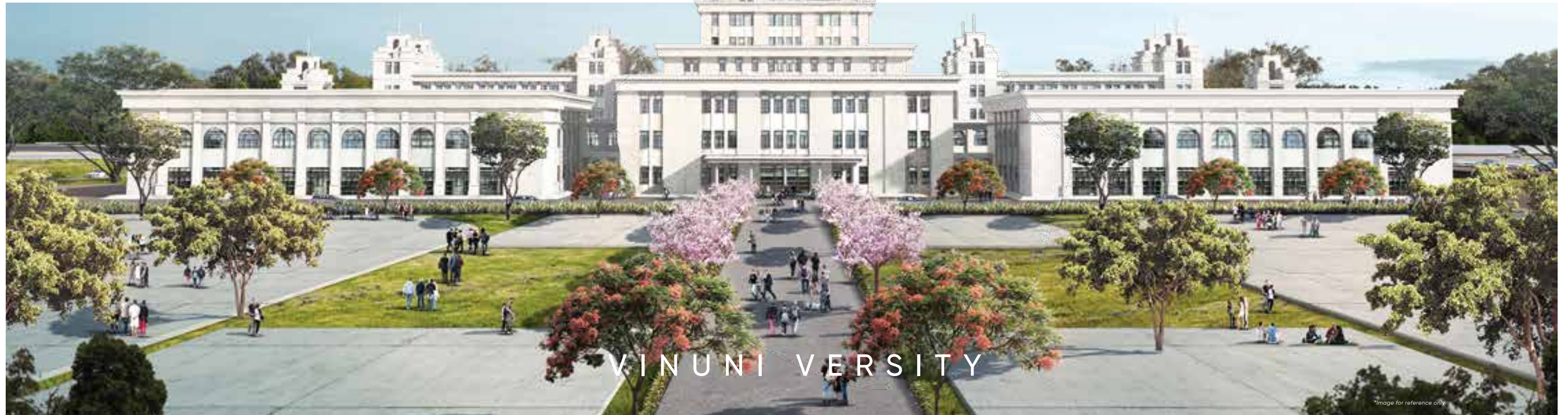
- **Research & Development:** VinTech established the Big Data Institute to develop data science and artificial intelligence (AI), and the Vin Hi-Tech Research Institute to study next generation materials. VinTech will set up other institutes outside of Vietnam to study a wide range of technology-based applications.
- **In Hanoi, VinTech City will be established as a hub for technology start-up** using the Silicon Valley model. VinTech City's objective is to kick-start entrepreneurial activity in Vietnam.
- **A fund focused on applied sciences and technology** will also be set up to support scientific research projects of Vietnamese students, university faculty members and start-up community.
- **A technology-focused investment fund** will be established to invest in and collaborate with both local and international technology projects.



03

Sustainable Development

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Vision for Sustainability

At Vingroup we believe that a sustainable business is one that creates long-term value for its stakeholders.

We measure success not only in revenue and profit but also in the degree to which we serve as a catalyst for positive developments in our environment through practical, concrete actions.

Vingroup's sustainability vision promotes harmony among The Group's many stakeholders and ensures a balance among our four objectives: economic optimization, development of human capital, management of corporate social responsibility, and environmental protection.



Governance

The five transformational principles:

ELEVATE – STANDARDIZE – SIMPLIFY – AUTOMATE – SHARE



Vingroup's governance model is built around subsidiaries as business entities and independent P&Ls while the parent company, Vingroup JSC, plays a strategic role in evaluating and administering each subsidiary.

The robust governance model will ensure sufficient specialization and close monitoring of business activities. The Group's goal is to implement the governance model best suited to support Vingroup's next phase of growth and development.

Vingroup's governance model follows the Five Transformational Principles.

Elevate refers to The Group's emphasis on the importance of individual responsibility and accountability; the individual is the nucleus of all activities. Human resource investments are aimed at developing all employees to be highly competent, professional, and efficient. Management are tasked with clear mission and KPIs and have full accountability for their work. As part of succession planning, managers are assigned to train the next generation of leaders.

The Five Transformational Principles of governance are intended to formalize all operational standards, and subsequently to make them clear and simple. With **Standardization, Simplification** and **Automation**, the Corporate office and P&Ls will automate or increase the level of collaboration and sharing of resources, especially in standardized procedures.

As a result, Vingroup is able to achieve higher levels of dynamism by automating certain procedures, and increasing the application of technology in order to enhance quality and efficiency while raising customer satisfaction. Last, **Share** helps our companies to increase staff productivity and the quality of work by maximizing the use of resources, thereby increasing workers' income.

Social Responsibility

THE KIND HEART FOUNDATION

The Kind Heart Foundation is one of the first charitable funds sponsored by a private company. The Foundation is licensed and managed professionally. Its goal is to link Vingroup's charitable efforts to its many communities for the development of society.

In recent years, the Kind Heart Foundation has carried out several voluntary activities to support poor people and our communities. These programs include:



- Bringing animal breeding techniques to the poor, to create more income and to help people escape poverty in a sustainable way.
- Sponsoring free health checks and cancer screening at Vinmec International Hospital and in many provinces nationwide.
- Taking care of 1,000 Vietnamese heroic mothers and people who have contributed to the Revolution, some of whom are victims of Agent Orange and are in severe difficulty.



In recent years, flash floods and typhoons have caused great damage to people in flood-prone provinces in the country. The Kind Heart Foundation has organized programs to help flood victims with flood-proof houses, and has built roads and bridges as well as health clinics and classrooms in order to stabilize the daily life for people in flood-prone provinces.

The Kind Heart Foundation supports the maintenance of cultural and historic sites to preserve the national heritage.

The Phat Tich Charity and Career Center, in Phat Tich Commune, Tien Du District, Bac Ninh Province, is founded and sponsored by the Kind Heart Foundation. It provides care and education for nearly 120 orphans and the elderly who have no one else to rely on.

The Foundation also sponsors the Naval Command to enhance its capacity to protect the sovereignty of the Spratly Islands.



- Building houses for families of war heroes and the poor. Building hundreds of houses, schools, and dormitories for students in upland districts.
- Sponsoring thousands of under-privileged students who have good academic results to complete their education. Promoting good reading habits at the community level.
- Building hundreds of kilometers of roads and lighted streets for remote communes.



- Presenting more than 120,000 Tet gifts to the poor throughout the country on the occasion of Tet.
- Organizing Vingroup blood donation drives to help hospitalized patients.



THE PROMOTION FUND FOR VIETNAMESE FOOTBALL TALENT (PVF)

PVF is a center for training young football talents which aims to contribute to the development of football in Vietnam. PVF is a privately organized non-profit organization.

Since 2010, PVF teams won 17 championships and got to second place eight times in the Vietnamese Youth Championships. In addition, the teams won six championships, three second places and one third place at the international Youth Championships. Many PVF students have gone on to play successfully in the U15, U16, U19, U20, and U23 national football teams and have competed in major tournaments, such as the U20 World Cup final in 2017 and second place in the U23 Asian Cup final in 2018.



360s simulator room



At the end of 2017, PVF opened the Youth Football Training Center, one of the largest training facilities in Southeast Asia, in Van Giang District, Hung Yen Province.

The new center is located in an area of nearly 22 hectares. It will meet international standards with training grounds, a modern stadium, comfortable dormitories, and facilities for sports science and healthcare, many of which are the best in Asia.

Among the leading domestic and international coaches and trainers supporting PVF are Football Manager Ryan Giggs, Technical Director Phillippe Troussier, Coach Hoang Anh Tuan, Coach Dinh The Nam and Assistant Coaches Nguyen Viet Thang and Le Phuoc Tu.





VINCOM CENTER FOR CONTEMPORARY ART (VCCA)

VCCA is a large-scale not-for-profit contemporary art center that has been developed and financed by Vingroup with the mission of bringing art appreciation opportunities to the public with quality art events.

VCCA's goal is to become a leading art center in Vietnam, connecting artists and the art community.

VCCA collects, preserves, and promotes the arts in order to promote Vietnamese art history, organize art exhibitions, and introduce contemporary artworks to the public. VCCA also nurtures young artists and organizes exhibits and other art events.

Lastly, the Center engages in the business of collecting and dealing in the art market in Vietnam, in order to promote the integration of Vietnamese art with the global art market.

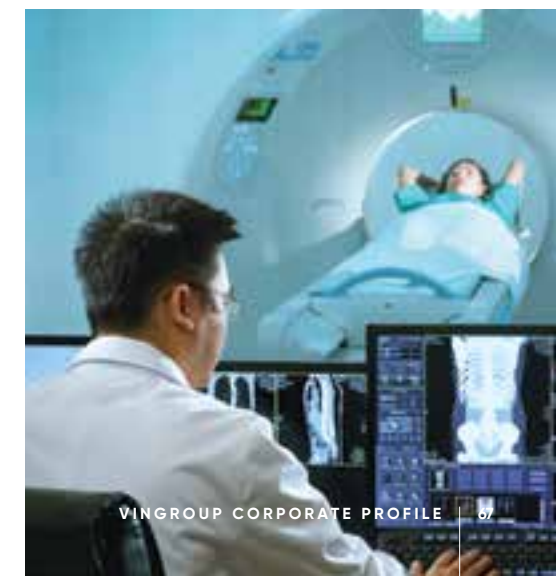


Since its inception in June 2017, VCCA has organized numerous events such as art exhibits by famous Vietnamese artists, art talks with the participation of Vietnamese and international artists and art historians, and conducted workshops to promote a wide range of artistic endeavors. Together, these events have drawn thousands of visitors.

HOSPITALS AND SCHOOLS UNDER NON-PROFIT MODEL

In September 2016, Vingroup converted Vinmec and Vinschool into social enterprises.

Accordingly, Vingroup commits to reinvest one hundred percent of profit generated by Vinmec and Vinschool in the improvement and development of these entities, enhancing human resources, upgrading facilities and equipment and funding for R&D, promoting technology transfer and facilitating international cooperation.



Environmental Protection

Environmental protection is a priority of The Group.

- Public lighting use is minimized to conserve energy. LED bulbs are used wherever possible.
- Vinpearl uses salt instead of chemical pesticides to remove weeds surrounding golf courses so as not to pose any threat to the surrounding area or to wild animals.
- Vinpearl Phu Quoc implements strict control of boiler operation, classification of non-thermal laundry items, thus saving an average of 15-20% of the oil cost per month.
- VinEco employs cyclic hydroponic greenhouses and advanced drip irrigation to reduce water and power consumption. Houses are designed to maximise natural ventilation and reduce power usage.
- The Group's next generation of automotive products will include electric scooters and electric cars; these are products that protect the environment by saving on power and reducing the use of fossil fuels.
- Apartment projects use low-E glass to restrict UV light and reduce energy consumption.
- VinEco's farms use advanced drip irrigation to save water, saving 50% of irrigation water compared to regular irrigation.
- Adayroi became the first company in the e-commerce sector to begin using bio-degradable or eco-friendly food packaging.



Human Capital Development

Human capital is the critical resource for business development.

- Vingroup employees are experts in each of our core business segments, thereby creating an attractive, professional and friendly working environment. Vingroup emphasizes on sustainable human capital development by adopting detailed and consistent policies described below:
- Build a strong corporate culture with the seminar series entitled "We are the Vingroup Great Family" and "Red Dye Vingroup" which attracted 14,500 participants.
 - Foster team spirit by organizing community involvement and employee charitable activities: In addition to weekly and monthly activities including football, tennis, and badminton games and monthly and quarterly festivals, The Group also encourages employees to participate in volunteer activities such as providing clothes and books for children living in orphanages and in remote districts throughout the country.
 - Protect employee rights and equality with a fair and merit recruitment process.
 - Deliver highest quality of employee training: Vingroup implements regular and effective training programs, and encourage promotion from within. In 2017, 800,000 staff members participated in training programs.



Vingroup Workplace Culture and Values

01 Equity, transparency, and the utmost respect for discipline are the principles underlying Vingroup's workplace standards

We provide equal opportunities for all employees to develop their skills.

- Policies, regulations, and procedures are simple and effective, widely circulated, consistently applied, and accessible.
- There are specific and transparent criteria of evaluation. Rewards and penalties are clearly stated, fair, and timely.
- All employees are determined to oppose and eliminate fraudulent behavior, and lack of discipline or accountability.

02 Vingroup provides a wide range of programs and company events for developing a strong corporate culture and for promoting employee engagement

- These programs are carefully planned and implemented in each business unit and location across The Group.
- Vingroup organizes internal communications programs to transmit our direction, culture, and policies to every employee. Employees are encouraged to submit ideas to improve productivity and performance levels, and impart corporate culture through events that are frequently organized throughout The Group.

04 Vingroup maintains competitive compensation and benefit program

- Wage and benefit levels exceed market averages at every level of employment.

03 Vingroup managers must be effective, passionate, pioneering, and committed

- Leaders are expected to provide strategic vision, and to display positive thinking, courage, and devotion to duty. They must provide strong leadership when facing challenges, and must set clear examples for their subordinates.
- Managers are expected to set up and run organizations that are simple, effective, and highly adaptable. They must be able to train and prepare their successors, and to delegate authority when necessary.
- Managers must demonstrate the ability to lead their teams to achieve business goals.

05 Vingroup provides a wide range of programs for developing a strong corporate culture and for promoting employee engagement

- These programs are carefully planned and implemented in each business unit and location across The Group.
- Vingroup organizes internal communications programs to transmit the direction, culture, and policies of The Group to every employee. There are frequent programs to improve productivity and performance levels. Vingroup aims to strengthen its corporate culture throughout the organization.

06 Vingroup focuses on effective learning and development (L&D) programs

- L&D activities are planned and implemented throughout The Group to ensure that every employee learns, and Vingroup units develop into organizations that learn and grow.
- Each business unit is required to prepare and implement training plans and skill assessments that incorporate evaluation and monitoring at regular intervals.
- Vingroup provides sufficient budget and physical facilities so that every business may conduct effective training.

08 Vingroup promotes occupational health and safety in all of its facilities

- Vingroup provides well organized and fully equipped workspaces so that everyone can work effectively.
- Employees are expected to comply with all occupational health and safety regulations. The Group regularly trains, monitors, and evaluates compliance with occupational health and safety rules. As part of this program, The Group provides periodic, free medical check-ups for all employees.

07 Vingroup's policy is that everyone must create a well-defined career path and be given opportunities for growth

- Each role must include a succession plan. Every employee must be well informed about business planning, leadership training, in order to plan their own career paths.
- Employees will be given opportunities for challenge and growth so that they can develop their talents to the fullest extent. It is also expected that those employees with the skills and aptitude for a management role will be given the opportunity to reach that level.

04

General Information

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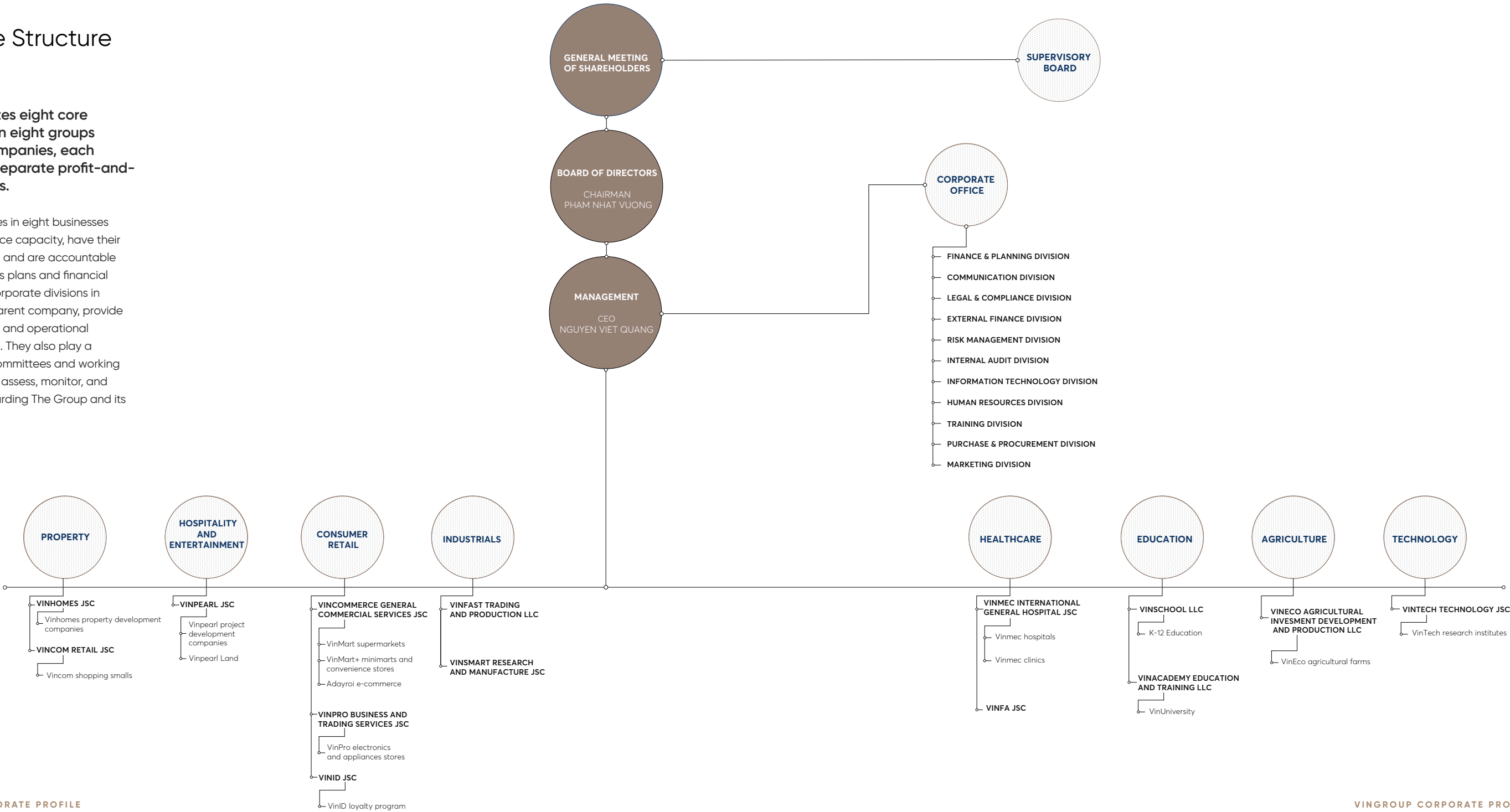


*Image for reference only

Corporate Structure

Vingroup operates eight core businesses within eight groups of subsidiary companies, each structured into separate profit-and-loss (P&L) centers.

Subsidiary companies in eight businesses retain self-governance capacity, have their own balance sheets, and are accountable for their own business plans and financial performance. The corporate divisions in Vingroup JSC, the parent company, provide support, supervision, and operational direction to the P&Ls. They also play a leading role in the committees and working groups that meet to assess, monitor, and make decisions regarding The Group and its business units.



Management



Mr. **Pham Nhat Vuong**
CHAIRMAN

Mr. Pham Nhat Vuong was elected to the Board in 2002 and elected Chairman in 2011. He has a long track record as an entrepreneur both inside and outside Vietnam. He established The Group's core businesses, starting with its two initial brands, Vincom and Vinpearl.

In 2012, Mr. Vuong was honored as the only billionaire in Vietnam by Forbes and retained the position as the billionaire with the highest net worth in Vietnam according to Forbes Magazine's list of the world's wealthiest people.

BOARD MEMBERS

Ms. **Pham Thuy Hang**
VICE CHAIRWOMAN

Mr. **Le Khac Hiep**
VICE CHAIRMAN AND INDEPENDENT BOARD MEMBER

Ms. **Pham Thu Huong**
VICE CHAIRWOMAN

Ms. **Nguyen Dieu Linh**
VICE CHAIRWOMAN AND AUTHORIZED SPOKESPERSON

Mr. **Marc Villiers Townsend**
INDEPENDENT BOARD MEMBER

Mr. **Nguyen Viet Quang**
BOARD MEMBER AND CHIEF EXECUTIVE OFFICER ("CEO")

Mr. **Ling Chung Yee Roy**
INDEPENDENT BOARD MEMBER

Mr. **Joseph Raymond Gagnon**
BOARD MEMBER

SENIOR MANAGEMENT

Ms. **Le Thi Thu Thuy**
VICE CHAIRWOMAN, VINFAST

Ms. **Thai Thi Thanh Hai**
VICE CHAIRWOMAN, VINCOMMERCE

Ms. **Le Mai Lan**
VICE CHAIRWOMAN, VINACADEMY

MANAGEMENT



Mr. **Nguyen Viet Quang**
BOARD MEMBER AND CEO



Ms. **Nguyen Thi Diu**
DEPUTY CEO



Ms. **Mai Huong Noi**
DEPUTY CEO



Ms. **Duong Thi Hoan**
DEPUTY CEO



Mr. **Pham Van Khuong**
DEPUTY CEO



Ms. **Nguyen Thi Thu Hien**
CHIEF ACCOUNTANT

MANAGEMENT OF SUBSIDIARY BUSINESSES



Ms. **Nguyen Dieu Linh**
CEO, VINHOMES



Ms. **Tran Mai Hoa**
CEO, VINCOM RETAIL



Ms. **Vo Thi Phuong Thao**
CEO, VINPEARL



Ms. **Thai Thi Thanh Hai**
CEO, VINCOMMERCE



Mr. **James B. DeLuca**
CEO, VINFAST



Ms. **Le Thuy Anh**
CEO, VINMEC



Ms. **Phan Ha Thuy**
CEO, VINSCHOOL



Ms. **Vu Tuyet Hang**
CEO, VINECO

Awards

INTERNATIONAL AWARDS

2012

- Vietnam's Best Retail Developer – Euromoney Magazine
- Best Developer (Vietnam) – Southeast Asia Property Awards
- Best Villa Development (Vietnam – Vincom Village) – Southeast Asia Property Awards
- Vietnam's Best Deal – The Asset; Best Vietnam Deal – FinanceAsia and Vietnam Capital Markets Deal of the Year – International Financing Review Asia (Thomson Reuters) for the US\$300 million convertible bond issuance on the Singapore Exchange

2013

- Vinhomes Riverside was named “Best Mixed-Use Development – Asia Pacific” – International Property Awards

2014

- Top 100 ASEAN Companies – Nikkei Asian Review
- Top 100 ASEAN Companies – Standard and Poor's
- Region's Best Borrower – Vietnam – FinanceAsia
- Best Developer in Vietnam – South East Asia Property Property Awards
- Best Retail Developer in Vietnam – Euromoney Magazine
- Best Retail Development in Vietnam for Vincom Mega Mall Royal City – Asia Pacific Property Awards
- Ranked third in Forbes' list of Vietnam's most valuable company brands – Forbes Vietnam

2015

- One of Asia's 300 most dynamic companies – the Asia300 – Nikkei Asian Review
- Vinhomes, Vincom Retail, Vinpearl, Sai Dong JSC and Hanoi Southern JSC were named among Top 50 Most Valuable Brands in Vietnam – Brand Finance
- Ranked third in Forbes' list of Vietnam's most valuable company brands – Forbes Vietnam
- Best Developer Overall – Vietnam, Best Mixed-Use Developer – Vietnam and Best Hotel/Leisure Developer – Vietnam – Euromoney
- Vietnam Best Mixed-Use Development for Vinhomes Times City and Vietnam Best Retail Development for Vincom Mega Mall Times City – Asia Pacific Property Awards

2016

- One of Asia's 300 most dynamic companies - the Asia300 – Nikkei Asian Review
- Vinhomes, Vincom Retail, VinCommerce, Vinpearl and Hanoi Southern JSC were named among Top 50 Most Valuable Brands in Vietnam – Brand Finance
- Best High-Rise Development for Landmark 81; Best Mixed-Use Development for Vinhomes Central Park and Best Residential Landscape Architecture for Vinhomes Times City – Park Hill – Asia Pacific Property Awards
- Vietnam's Best International Syndicated Loan – The Asset
- Vietnam's Best Property Development Company – Acquisition International Global
- Vietnam's Best Property Developer – Global Banking & Finance Review
- Top Ten Developers Award – BCI Asia (Building and Construction Information)

2017

- One of Asia's 300 most dynamic companies – the Asia300 – Nikkei Asian Review
- Best Private Equity Deal – FinanceAsia
- Best Frontier Market Transaction – International Financing Review Asia
- Vinhomes, Vincom Retail, VinCommerce and Vinpearl were named among Top 50 Most Valuable Brands in Vietnam – Brand Finance
- Best Real Estate Developer, Best Mixed-Use Developer, Best Retail Developer and Best Hospitality Developer – Euromoney
- The Best High Rise Buildings for Vinhomes Metropolis and The Best High Rise Architectural Buildings for Landmark 81 – International Property Awards
- Best Marine Resort in Vietnam for Vinpearl Da Nang Resort & Villas – World Travel Award

2018

- Top Ten Developers Award – BCI Asia
- Asia's Fab 50, Top 50 Listed Companies (Vietnam), Top 40 Most Valuable Brands in Vietnam – Forbes
- Best Retail Developer and Best Hospitality Developer – Euromoney

NATIONAL AWARDS

- Vingroup received the Prime Minister's Certificate of Merit for its achievements in production and business, and for its contributions to the development of socialism and the defense of the nation
- Top private corporate taxpayers in Vietnam in 2016 and 2017 – Tax Magazine, General Department of Taxation
- Largest Private Company in Vietnam, 2017 – Vietnam Report
- One of the leading listed companies in 2017 – Vietnamnet
- Top Ten Sustainable Companies, 2016 – 2017 – VCCI
- One of the ten best enterprises for employees, 2014 – 2017 – Labor Magazine and Ministry of Labor, Invalids, and Social Affairs.
- Best workplace in four categories: Real Estate, Architecture & Design, Retail, Wholesale, & Commerce, Restaurants & Hotels, and Education & Training Best workplace in Vietnam, 2014 – 2017 – Nielsen Market Research and Anphabe Career Community Network
- Gold Star Award, 2007 – 2015 – Vietnam's Young Entrepreneur Association
- Best Brand Award, 2007 – 2015 – Vietnam Economy Magazine and Ministry of Industry and Trade
- VinMart and VinMart+ chosen as the two most popular brands and the fourth most popular retailer in Vietnam – Vietnam Report
- Most respected real estate developers, 2015 – 2017 – Vietnam Report
- VinEco received the Golden Brand in Agriculture award from Vietnam's General Council of Agriculture and Rural Development
- Top Ten Five-Star Hotels in Vietnam, 2010 – 2018, Top Five Tourist Attractions in Vietnam, 2016 – 2018 – Vietnam National Administration of Tourism
- Leading Real Estate Developer Award, 2018 – Vietnam Property Awards
- One of Vietnam's leading brands, 2018 – Vietnam Intellectual Property Association (VIPA), Vietnam Union of Science and Technology, and VCCI



Network

VINHOMES JOINT STOCK COMPANY

Headquarters: Vinhomes Times City, 458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi
Tel: +84 24 3974 9350
Fax: +84 24 3974 9351
Website: www.vinhomes.vn
Email: info@vinhomes.vn, ir@vinhomes.vn

Vincom Ba Trieu
191 Ba Trieu, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi

Vinhomes Royal City
72A Nguyen Trai, Thuong Dinh Ward, Thanh Xuan District, Hanoi

Vinhomes Times City and Parkhill
458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi

Vinhomes Nguyen Chi Thanh
54A Nguyen Chi Thanh, Lang Thuong Ward, Dong Da District, Hanoi

Vinhomes Riverside
Vinhomes Riverside, Viet Hung – Phuc Loi – Giang Bien Wards, Long Bien District, Hanoi

Vinhomes Riverside 2 The Harmony
Vinhomes Riverside, Viet Hung – Phuc Dong Wards, Long Bien District, Hanoi

Vinhomes Gardenia
Ham Nghi, Cau Dien Ward, Nam Tu Liem District, Hanoi

Vinhomes Metropolis
29 Lieu Giai, Ngoc Khanh Ward, Ba Dinh District, Hanoi

Vinhomes Green Bay
Me Tri Ward, Nam Tu Liem District, Hanoi

Vinhomes Skylake
Lot E1.3 Cau Giay New Township, Nam Tu Liem District, Hanoi

Vinhomes West Point
Lot HH, Pham Hung, My Dinh Ward, Nam Tu Liem District, Hanoi

Vincom Dong Khoi
72 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City

Vinhomes Central Park
208 Nguyen Huu Canh, Binh Thanh District, Ho Chi Minh City

Vinhomes Golden River
2 Ton Duc Thang, Ben Nghe Ward, District 1, Ho Chi Minh City

Vinhomes Imperia Hai Phong
Thuong Ly Ward, Hong Bang District, Hai Phong

Vinhomes Dragon Bay
Hong Gai Ward, Ha Long City, Quang Ninh

Vinhomes Bac Ninh
Intersection 6 Area, Suoi Hoa Ward, Bac Ninh City, Bac Ninh

Vinhomes Star City
Dong Hai – Dong Huong Wards, Thanh Hoa City, Thanh Hoa

Vinhomes Ha Tinh
Ha Huy Tap and Ham Nghi Intersection, Ha Huy Tap Ward, Ha Tinh City, Ha Tinh

Vinhomes New Center
Thach Linh Ward, Ha Tinh City, Ha Tinh

VinCity Ocean Park
Trau Quy Town, Duong Xa – Kieu Ky – Da Ton Communes, Gia Lam District, Hanoi

VINCOM RETAIL JOINT STOCK COMPANY
Headquarters: 7 Bang Lang 1, Vinhomes Riverside, Viet Hung Ward, Long Bien District, Hanoi
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Website: www.vincom.com.vn
Email: info@vincom.com.vn, ir@vincom.com.vn

Vincom Center Ba Trieu
191 Ba Trieu, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi

Vincom Center Nguyen Chi Thanh
54A Nguyen Chi Thanh, Lang Thuong Ward, Dong Da District, Hanoi

Vincom Center Pham Ngoc Thach
2 Pham Ngoc Thach, Trung Tu Ward, Dong Da District, Hanoi

Vincom Mega Mall Royal City
Vinhomes Royal City, 72A Nguyen Trai, Thuong Dinh Ward, Thanh Xuan District, Hanoi

Vincom Mega Mall Times City
Vinhomes Times City, 458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi

Vincom Plaza Long Bien
Vinhomes Riverside, Viet Hung Ward, Long Bien District, Hanoi

Vincom Plaza Bac Tu Liem
Green Stars Apartments, Exchange City, 234 Pham Van Dong, Co Nhue 1 Ward, Bac Tu Liem District, Hanoi

Vincom Center Dong Khoi
72 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City

Vincom Center Landmark 81
Landmark 81 Building, Vinhomes Central Park, 772 Dien Bien Phu, Ward 22, Binh Thanh District, Ho Chi Minh City

Vincom Mega Mall Thao Dien
161 Xa Lo Hanoi, Thao Dien Ward, District 2, Ho Chi Minh City

Vincom Plaza SaigonRes
188 Nguyen Xi, Ward 26, Binh Thanh District, Ho Chi Minh City

Vincom Plaza Ba Thang Hai
107/2A Street 3/2, Ward 11, District 10, Ho Chi Minh City

Vincom Plaza Go Vap
12 Phan Van Tri, Ward 7, Go Vap District, Ho Chi Minh City

Vincom Plaza Quang Trung
190 Quang Trung, Ward 10, Go Vap District, Ho Chi Minh City

Vincom Plaza Thu Duc
216 Vo Van Ngan, Binh Tho Ward, Thu Duc District, Ho Chi Minh City

Vincom Plaza Le Van Viet
50 Le Van Viet, Hiep Phu Ward, District 9, Ho Chi Minh City

Vincom Plaza Cong Hoa
15–17 Cong Hoa, Ward 4, Tan Binh District, Ho Chi Minh City

Vincom+ Quan 2
307 Nguyen Duy Trinh, Binh Trung Tay Ward, District 2, Ho Chi Minh City

Vincom+ Nam Long
71 Tran Trong Cung, Nam Long Township, Tan Thuan Dong Ward, District 7, Ho Chi Minh City

Vincom+ Sky Center
Sky Center Building, 10 Pho Quang, Ward 2, Tan Binh District, Ho Chi Minh City

Vincom Plaza Lang Son
South of Ky Lua Bridge, Chi Lang, Lang Son City, Lang Son

Vincom Plaza Tuyen Quang
260 Quang Trung, Phan Thiet Ward, Tuyen Quang City, Tuyen Quang

Vincom Plaza Yen Bai
Yen Hoa Park, To Hien Thanh, Yen Bai City, Yen Bai

Vincom Plaza Son La
Truong Chinh, Group 3, Quyet Thang Ward, Son La City, Son La

Vincom Plaza Thai Nguyen
286 Luong Ngoc Quyen, Quang Trung Ward, Thai Nguyen City, Thai Nguyen

Vincom Plaza Viet Tri
Hung Vuong Boulevard, Tien Cat Ward, Viet Tri City, Phu Tho

Vincom Plaza Bac Ninh
Crossroad 6 Ly Thai To – Tran Hung Dao , Suoi Hoa Ward, Bac Ninh City, Bac Ninh

Vincom Plaza Ha Nam
Ha Nam Trade & Services Complex, Minh Khai Ward, Phu Ly City, Ha Nam

Vincom Plaza Ly Bon
460 Ly Bon, De Tham Ward, Thai Binh City, Thai Binh

Vincom Plaza Le Thanh Tong
1 Le Thanh Tong, May To Ward, Ngo Quyen District, Hai Phong

Vincom Plaza Ha Long
Clock Tower, Bach Dang Ward, Ha Long City, Quang Ninh

Vincom Plaza Thanh Hoa
27 Tran Phu, Dien Bien Ward, Thanh Hoa City, Thanh Hoa

Vincom Plaza Ha Tinh
Ha Huy Tap and Ham Nghi Intersection, Ha Huy Tap Ward, Ha Tinh City, Ha Tinh

Vincom Plaza Dong Hoi
Quach Xuan Ky, Hai Dinh Ward, Dong Hoi City, Quang Binh

Vincom Plaza Hue
50A Hung Vuong, Phu Nhuan Ward, Hue City, Thua Thien Hue

Vincom Plaza Ngo Quyen
910A Ngo Quyen, An Hai Bac Ward, Son Tra District, Da Nang

Vincom Plaza Tuy Hoa
Hung Vuong and Tran Phu Intersection, Ward 7, Tuy Hoa City, Phu Yen

Vincom Plaza Le Thanh Ton
44–46 Le Thanh Ton, Loc Tho Ward, Nha Trang City, Khanh Hoa

Vincom Plaza Thai Nguyen
60 Thai Nguyen, Phuong Sai Ward, Nha Trang City, Khanh Hoa

Vincom Plaza Tran Phu
78–80 Tran Phu, Loc Tho Ward, Nha Trang City, Khanh Hoa

Vincom Plaza Buon Ma Thuot
78 Ly Thuong Kiet, Buon Ma Thuot City, Dak Lak

Vincom Plaza Bao Loc
83 Le Hong Phong, Ward 1, Bao Loc City, Lam Dong

Vincom Plaza Bien Hoa
1096 Pham Van Thuan, Tan Mai Ward, Bien Hoa City, Dong Nai

Vincom Plaza Tan An
Hung Vuong and Mai Thi Tot Intersection, Ward 2, Tan An City, Long An

Vincom Plaza Hung Vuong
2 Hung Vuong, Thoi Binh Ward, Ninh Kieu District, Can Tho

Vincom Plaza Xuan Khanh
209, Street 30/4, Xuan Khanh Ward, Ninh Kieu District, Can Tho

Vincom Plaza Long Xuyen
1242 Tran Hung Dao, My Binh Ward, Long Xuyen City, An Giang

Vincom Plaza Tra Vinh
Group 3, Ward 2, Tra Vinh City, Tra Vinh

Vincom Plaza Vinh Long
55 Pham Thai Buong, Ward 4, Vinh Long City, Vinh Long

Vincom Plaza Hau Giang
1 Street 3/2, Area 3, Ward 5, Vi Thanh City, Hau Giang

Vincom Plaza Tran Phu
Mall area, Group 1, Ward 3, Bac Lieu City, Bac Lieu

Vincom Plaza Rach Gia Lot A12, Area 1, Co Bac, Vinh Bao Ward, Rach Gia City, Kien Giang	Vinpearl Luxury Da Nang Truong Sa Boulevard, Hoa Hai Ward, Ngu Hanh Son District, Da Nang	Vinpearl Hotel Hue 50A Hung Vuong, Phu Nhuan Ward, Hue City, Thua Thien Hue
Vincom+ Chi Linh Km 4, Nguyen Trai 1 Residential Area, Sao Do Ward, Chi Linh Town, Hai Duong	Vinpearl Luxury Nha Trang Hon Tre Island, Nha Trang City, Khanh Hoa	Vinpearl Hotel Can Tho 209, Street 30/4, Ninh Kieu District, Can Tho City, Can Tho
Vincom+ Uong Bi Yen Thanh Township, Yen Thanh Ward, Uong Bi City, Quang Ninh	Vinpearl Resort & Spa Ha Long Reu Island, Bai Chay Ward, Ha Long City, Quang Ninh	Vinpearl Condotel Riverfront Da Nang 341 Tran Hung Dao, An Hai Bac Ward, Son Tra District, Da Nang
Vincom+ Tinh Gia Nam Yen Village, Hai Yen Commune, Tinh Gia District, Thanh Hoa	Vinpearl Resort & Spa Da Nang Truong Sa Boulevard, Hoa Hai Ward, Ngu Hanh Son District, Da Nang	Vinpearl Condotel Empire Nha Trang 44–46 Le Thanh Ton, Loc Tho Ward, Nha Trang City, Khanh Hoa
Vincom+ Nam Dan Van Dien Commune. Nam Dan District, Nghe An	Vinpearl Resort & Spa Hoi An Group 6, Phuoc Hai, Cua Dai Ward, Hoi An City, Quang Nam	Vinpearl Condotel Beachfront Nha Trang 44–46 Le Thanh Ton, Loc Tho Ward, Nha Trang City, Khanh Hoa
Vincom+ Ky Anh Residential Area 1, Lot 2, Song Tri Ward, Ky Anh Town, Ha Tinh	Vinpearl Resort & Golf Nam Hoi An Binh Duong and Binh Minh Wards, Thang Binh District, Quang Nam	Vinpearl Discovery Cua Hoi Binh Minh Road, Nghi Hai Ward, Cua Lo Town, Nghe An
Vincom+ Cam Ranh 2067 Hung Vuong Boulevard, Cam Thuan Ward, Cam Ranh City, Khanh Hoa	Vinpearl Resort Nha Trang Hon Tre Island, Nha Trang City, Khanh Hoa	Vinpearl Discovery Ha Tinh Thinh Loc Commune, Loc Ha District, Ha Tinh
Vincom+ 16/4 122 Street 16/4, My Hai Ward, Phan Rang City, Ninh Thuan	Vinpearl Resort & Spa Nha Trang Bay Hon Tre Island, Nha Trang City, Khanh Hoa	Vinpearl Discovery 1 Nha Trang Hon Tre Island, Nha Trang City, Khanh Hoa
Vincom+ Long Thanh 251 Le Duan, Phuoc Hai Area, Long Thanh Commune, Long Thanh District, Dong Nai	Vinpearl Resort & Spa Long Beach Nha Trang Lot D6B2 & D7A1, Area 2, North Cam Ranh Tourism Area, Cam Lam District, Khanh Hoa	Vinpearl Discovery 2 Phu Quoc Long Beach, Ganh Dau Commune, Phu Quoc District, Kien Giang
VINCOMMERCE GENERAL COMMERCIAL SERVICES JOINT STOCK COMPANY (VINMART, VINMART+, VINPRO, ADAYROI) Headquarter: 72 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City Tel: +84 28 3975 9568 Website: www.vincommerce.com Email: cskh@adayroi.com	Vinpearl Resort & Spa Phu Quoc Long Beach, Ganh Dau Commune, Phu Quoc District, Kien Giang	VinOasis Phu Quoc Long Beach, Phu Quoc District, Kien Giang
VINPEARL JOINT STOCK COMPANY Headquarters: 7 Bang Lang 1, Vinhomes Riverside, Viet Hung Ward, Long Bien District, Hanoi Tel: +84 1900 636 699 Website: www.vinpearl.com Email: callcenter@vinpearl.com	Vinpearl Resort & Golf Phu Quoc Long Beach, Ganh Dau Commune, Phu Quoc District, Kien Giang	Vinpearl Golf Hai Phong Vu Yen Island, Nguyen Binh Khiem, Dong Hai 2 Ward, Hai An District, Hai Phong
	Vinpearl Hotel Lang Son 2 Tran Hung Dao, Chi Lang Ward, Lang Son City, Lang Son	Vinpearl Golf Nam Hoi An Thanh Nien Road, Binh Duong Commune, Thang Binh District, Quang Nam
	Vinpearl Hotel Thanh Hoa 27 Tran Phu, Dien Bien Ward, Thanh Hoa City, Thanh Hoa	Vinpearl Golf Nha Trang Hon Tre Island, Nha Trang City, Khanh Hoa
	Vinpearl Hotel Ha Tinh Ha Huy Tap - Ham Nghi Intersection, Ha Tinh City, Ha Tinh	Vinpearl Golf Phu Quoc Long Beach, Ganh Dau Commune, Phu Quoc District, Kien Giang
	Vinpearl Hotel Quang Binh Quach Xuan Ky, Dong Hoi City, Quang Binh	Vinpearl Land Times City 458 Minh Khai, Vincome Mega Mall Times City, Vinh Tuy Ward, Hai Ba Trung District, Hanoi

Vinpearl Land Nam Hoi An Binh Minh Commune, Thang Binh District, Quang Nam	Vinmec Research Institute of Stem Cell and Gene Technology Vinhomes Times City, 458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi
Vinpearl Land Nha Trang Hon Tre Island, Nha Trang City, Khanh Hoa	VINFA JOINT STOCK COMPANY Headquarters: 7 Bang Lang 1, Vinhomes Riverside, Viet Hung Ward, Long Bien District, Hanoi Website: www.vinfa.net Email: info@vinfa.net
Vinpearl Land Phu Quoc Long Beach, Ganh Dau Commune, Phu Quoc District, Kien Giang	VINSCHOOL ONE MEMBER LIMITED LIABILITY COMPANY Headquarters: Vinhomes Times City, 458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi Tel: +84 24 3975 3333 Website: www.vinschool.com Email: info@vinschool.com
VINMEC INTERNATIONAL GENERAL HOSPITAL JOINT STOCK COMPANY Headquarters: Vinhomes Times City, 458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi Tel: +84 24 3975 0028 Fax: +84 24 3974 3557 Website: www.vinmec.com Email: info.tc@vinmec.com	Vinschool Times City (K-12) Vinhomes Times City, 458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi
Vinmec Times City International General Hospital Vinhomes Times City, 458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi	Vinschool Royal City (kindergarten) Vinhomes Royal City, 72A Nguyen Trai, Thuong Dinh Ward, Thanh Xuan District, Hanoi
Vinmec Royal City International Clinic Vinhomes Royal City, 72A Nguyen Trai, Thuong Dinh Ward, Thanh Xuan District, Hanoi	Vinschool Riverside (kindergarten) Vinhomes Riverside, Hoa Phuong, Viet Hung Ward, Long Bien District, Hanoi
Vinmec Central Park International General Hospital 208 Nguyen Huu Canh, District 22, Binh Thanh District, Ho Chi Minh City	Vinschool The Harmony (K-12) Vinhomes The Harmony, Chu Huy Man, Phuc Dong Ward, Long Bien District, Hanoi
Vinmec Sai Gon International Clinic 2 - 2 Bis Tran Cao Van, Dakao Ward, District 1, Ho Chi Minh City	Vinschool Nguyen Chi Thanh (kindergarten) 54A Nguyen Chi Thanh, Lang Thuong Ward, Dong Da District, Hanoi
Vinmec Ha Long International General Hospital 10A Le Thanh Tong, Ha Long City, Quang Ninh	Vinschool Gardenia (kindergarten, primary) Vinhomes Gardenia, Ham Nghi, Cau Dien Ward, Nam Tu Liem District, Hanoi
Vinmec Da Nang International General Hospital 4 Nguyen Tri Phuong, Hoa Cuong Bac Ward, Hai Chau District, Da Nang	Vinschool Thang Long (K-12) Vinhomes Thang Long, An Khanh Commune, Hoai Duc District, Hanoi
Vinmec Nha Trang International General Hospital 42A Tran Phu, Vinh Nguyen Ward, Nha Trang City, Khanh Hoa	Vinschool Green Bay (kindergarten, primary) 7 Thang Long Boulevard, Me Tri Ward, Nam Tu Liem District, Hanoi
Vinmec Phu Quoc International General Hospital Long Beach, Ganh Dau Commune, Phu Quoc District, Kien Giang	

Vinschool Central Park (K-12) Vinhomes Central Park, 720A Dien Bien Phu, Ward 22, Binh Thanh District, Ho Chi Minh City	VINECO AGRICULTURAL INVESTMENT DEVELOPMENT AND PRODUCTION LIMITED LIABILITY COMPANY Headquarters: Vinhomes Times City, 458 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Hanoi Tel: +84 981 611 911 Website: www.vineco.net.vn Email: vinfo.vineco@vingroup.net
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VinEco Quang Ninh Hi-tech Agricultural Park, Hong Thai Tay Commune, Dong Trieu District, Quang Ninh	VinEco Nam Dinh Hanh Thien Village, Xuan Hong Commune, Xuan Truong District, Nam Dinh
VinEco Ha Nam Village 4, Xuan Khe Commune, Ly Nhan District, Ha Nam	VinEco Nam Hoi An Tan An Village, Binh Minh Commune, Thang Binh District, Quang Nam
VinEco Lac Duong Lot 121, Da Nhim Commune, Lac Duong District, Lam Dong	VinEco Da Chais Dung K'Si Village, Da Chais Commune, Lac Duong District, Lam Dong

VinEco Da Loan

Tahine Village, Da Loan Commune, Duc Trong District, Lam Dong

VinEco Mang Den

Mang Canh and Dak Long Communes, Konplong District, Kon Tum

VinEco Cu Chi

38 Pham Van Coi, Pham Van Coi Commune, Cu Chi District, Ho Chi Minh City

VinEco Long Thanh

Group 12, Village 5, Long Phuoc Commune, Long Thanh District, Dong Nai

VinEco Tam Phuoc

Km13, National Highway 51, Long Khanh 3 Village, Tam Phuoc Commune, Bien Hoa City, Dong Nai

VinEco Trang Bom

Lot 6, Bau Ca Village, Trung Hoa Commune, Trang Bom District, Dong Nai

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